

# **Investor Presentation – March 2012**





#### Disclaimer

#### IMPORTANT NOTICE

This document, which is personal to the recipient, has been issued by Zanaga Iron Ore Company Limited (the "Company"). This document does not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company in any jurisdiction, nor shall any part of it nor the fact of its distribution form part of or be relied on in connection with any contract or investment decision relating thereto, nor does it constitute a recommendation or inducement to enter into any contract or commitment regarding the securities of the Company. In particular, this document and the information contained herein does not constitute an offer of securities for sale in the United States.

This document is being supplied to you solely for your information. The information in this document has been provided by the Company or obtained from publicly available sources. No reliance may be placed for any purposes whatsoever on the information or opinions contained in this document or on its completeness. No representation or warranty, express or implied, is given by or on behalf of the Company or any of the Company's directors, officers or employees or any other person as to the accuracy or completeness of the information or opinions contained in this document and no liability whatsoever is accepted by the Company or any of the Company's members, directors, officers or employees nor any other person for any loss howsoever arising, directly or indirectly, from any use of such information or opinions or otherwise arising in connection therewith.

This document and its contents are confidential and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, in whole or in part, for any purpose. This document is only addressed to and directed at persons in member states of the European Economic Area who are "qualified investors" within the meaning of Article 2(1)(e) of the Prospectus Directive (Directive 2003/71/EC) ("Qualified Investors"). In addition, in the United Kingdom, this document is being distributed only to, and is directed only at, Qualified Investors (i) who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "Order") and Qualified Investors falling within Article 49(2)(a) to (d) of the Order, and (ii) to whom it may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons"). This document must not be acted on or relied on (i) in the United Kingdom, by persons who are not relevant persons, and (ii) in any member state of the European Economic Area other than the United Kingdom, by persons who are not Qualified Investors. Any investment or investment activity to which this document relates is available only to (i) in the United Kingdom, relevant persons, and (ii) in any member state of the European Economic Area other than the United Kingdom, Qualified Investors, and will be engaged in only with such persons.

Neither this document nor any copy of it may be taken or transmitted into the United States of America, its territories or possessions or distributed, directly or indirectly, in the United States of America, its territories or possessions. Neither this document nor any copy of it may be taken or transmitted into Australia, Canada, Japan or the Republic of South Africa or to any securities analyst or other person in any of those jurisdictions. Any failure to comply with this restriction may constitute a violation of United States, Australian, Canadian, Japanese or South African securities law. The distribution of this document in other jurisdictions may be restricted by law and persons into whose possession this document comes should inform themselves about, and observe, any such restrictions.

Nothing in this document or in the documents referred to in it should be considered as a profit forecast. Past performance of the Company or its shares cannot be relied on as a guide to future performance.

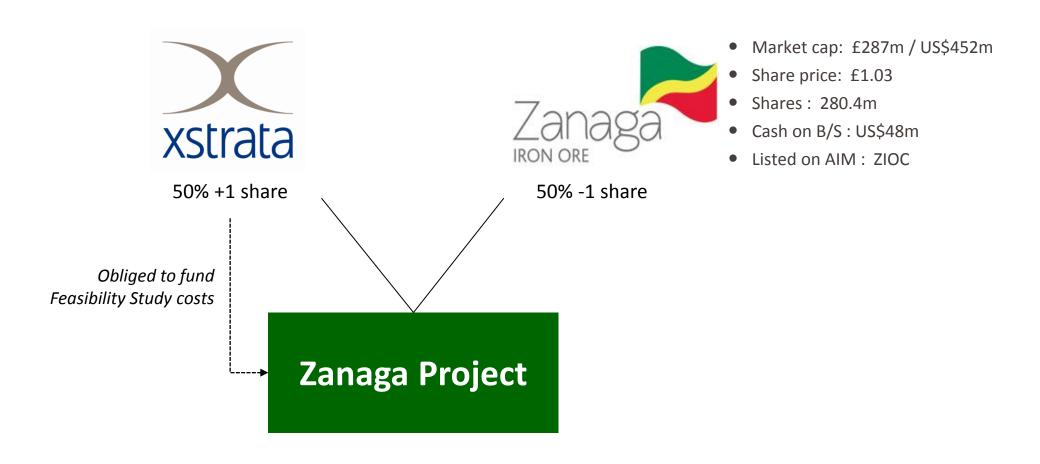
Certain statements, beliefs and opinions in this document are forward-looking, which reflect the Company's or, as appropriate, the Company's directors' current expectations and projections about future events. By their nature, forward-looking statements involve a number of risks, uncertainties and assumptions that could cause actual results or events to differ materially from those expressed or implied by the forward-looking statements. These risks, uncertainties and assumptions could adversely affect the outcome and financial effects of the plans and events described herein. Forward-looking statements contained in this document regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. The Company will not undertake any obligation to release publicly any revisions to these forward-looking statements to reflect events, circumstances or unanticipated events occurring after the date of this presentation, except as required by law or by any appropriate regulatory authority. You should not place undue reliance on forward-looking statements, which speak only as of the date of this document.

This document has been prepared in compliance with English law and English courts will have exclusive jurisdiction over any disputes arising from or connected with this document.

By attending the presentation to which this document relates or by accepting this document you will be taken to have represented, warranted and undertaken that: (i) you are a relevant person (as defined above); (ii) you have read and agree to comply with the contents of this notice; and (iii) you will not at any time have any discussion, correspondence or contact concerning the information in this document with any of the directors or employees of the Company, or their respective subsidiaries nor with any of their suppliers, customers, sub contractors or any governmental or regulatory body without the prior written consent of the Company.

### **Corporate structure**



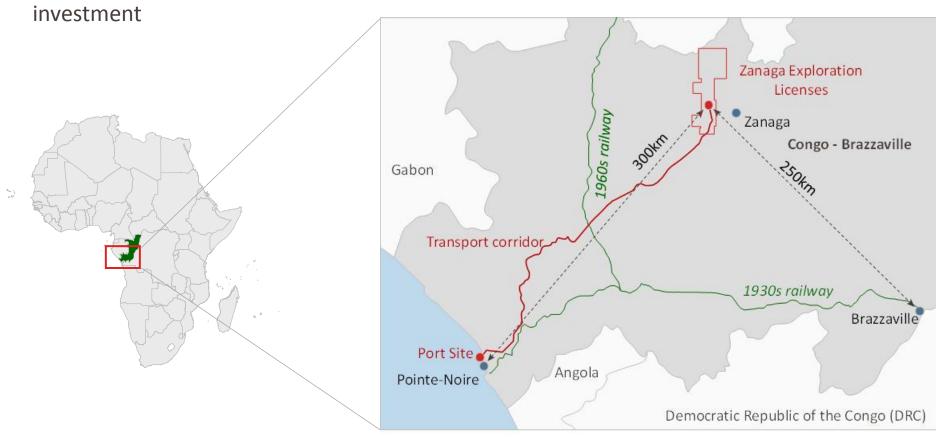


## **Project location**



- Located in the French-speaking Republic of Congo (or "Congo Brazzaville")
- Favourable destination for mining investment

Government recognises importance of the project and is welcoming of international



### **Project Highlights**



- 4.3Bt resource with upside potential
- Two development options
  - 45 Mtpa railway
  - 30 Mtpa slurry pipeline
- Significant expansion potential
- Bottom quartile operating costs
- Capex of US\$6.1 7.5bn
- Achievable integrated infrastructure and logistics
- Partnered with Xstrata

#### Large scale, low cost mining operation

# **Timeline**



Nov 2010	•	ZIOC IPO on LSE AIM
Feb 2011	•	Xstrata option exercised over 50% + 1 share interest in Zanaga Project
Nov 2011	•	Announcement of Value Engineering Exercise results Commencement of Pipeline Study
June 2012	•	Pipeline PFS study complete
Q1 2014	•	FS completion  Xstrata has the option to acquire ZIOC stake based on NPV
2.5-3 yrs	•	Project build phase
Q3 2016	•	Mining commences

# 4.3Bt JORC resource with future upside potential



- >170,000 metres drilled to date
- Over 60% of resources already in the measured or indicated categories
- Upside potential
  - only c.50% of magnetic footprint drilled
  - Drilling to circa 300 metres with mineralisation open at depth

Mineral Resource statement <sup>1</sup>										
	Tonnes (Mt)	Fe (%)		SiO <sub>2</sub> (%)	Al <sub>2</sub> O <sub>3</sub> (%)	Mn (%)	LOI (%)			
Measured	149	38.7	0.047	39.1	2.4	0.093	1.2			
Indicated	2,540	34.1	0.050	43.6	2.8	0.112	1.0			
Inferred	1,650	31	0.05	46	4	0.12	2			
Total	4,339	33.0	0.049	44.3	3.3	0.114	1.3			

Reported at a 0% Fe cut-off grade within an optimised Whittle shell representing a metal price of 130 USc/dmtu.

Mineral Resources reported in accordance with the JORC code (2004) by ZIOC on 26 October 2011

# Large scale, low cost mining operation planned



- Two development options under consideration
  - 45 Mtpa Railway Option producing sinter fines and magnetite concentrate
  - 30 Mtpa Pipeline Option producing pellet feed
- High quality products similar to Brazilian supply
- >30 year minelife



# Significant expansion potential



• Only ~1.6bn of the existing 4.3bn tonnes JORC compliant resources will be mined over the first 20 years under the 30 Mtpa pipeline scenario

### **Bottom quartile operating costs**

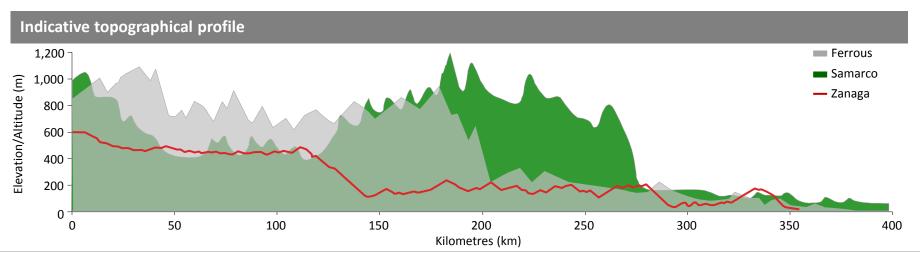


- Estimated FOB cash costs :
  - US\$16/t on the pipeline
  - US\$20/t<sup>1</sup> on the railway option
  - excludes 3% royalties and contingency
- Drivers of low operating cost
  - LOM strip ratio of 0.3
  - Significant free dig material in the early years of mining
  - Low grinding duty Work Index of 12.2 kWh/t
  - Potential for low cost power from plentiful natural gas reserves
  - Owner / operated infrastructure

# Pipeline option could result in significant operational and financial benefits



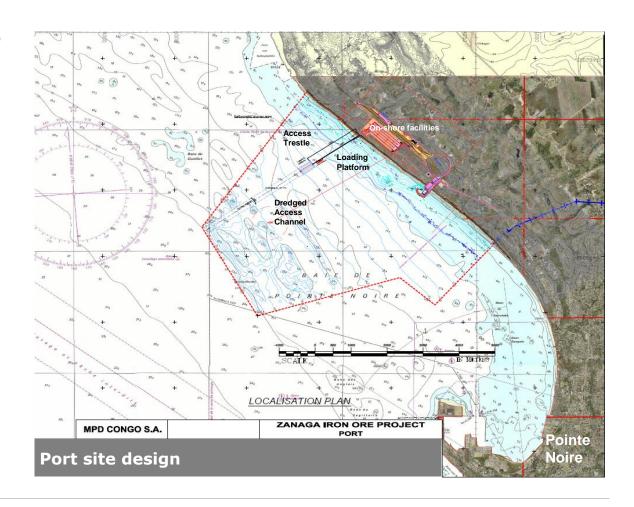
- Pipeline Study in progress expected to complete in June 2012
- Pipeline option is preferable transport solution for pellet feed
  - Lower capex (~US\$0.9bn saving on transportation direct costs)
  - Lower opex
  - Flexibility on route selection
  - Downhill gradient to port
  - Timing and costing more favourable



## **Excellent port site...**



- Short distance to 20m deep water (minimal dredging)
  - 1.6km trestle planned
- Good existing onshore facilities in Pointe Noire (9km south of port site)
- Land area presents scope for future expansion of facilities





# ...with extensive land available



# "Stranded gas" provides low cost power and potential Zanag pelletising options



- Gas currently being flared in RoC
- ENI sponsored power plant Phase 1 in operation
- Improvements to national power generation grid underway
- Zanaga Project considering gas fired power station at Pointe-Noire with HV transmission to the Zanaga site
- Availability of local gas could make pellet plant economics compelling

#### **ENI power plant, Pointe-Noire**



# Partnered with, and leveraging the expertise from, a leading diversified major in Xstrata



- Xstrata obliged to fund Feasibility Study to internal standards and international best practice
- At end of the Feasibility Study Xstrata has a one off right to acquire ZIOC stake in the Project for cash
- If Xstrata does not acquire ZIOC stake
  - Option lapses
  - ZIOC has marketing nomination rights for its equity proportion of production at market prices
  - ZIOC may choose to fund its share of capex or may dilute at NPV based on assumptions above

Significant advantages of being partnered with a major mining company at times of competition for project development resources

## Strategic partner search process



- Exploring potential to introduce strategic partners
- Process being conducted jointly with Xstrata
- Xstrata intends to fully retain its interest in the Project
- Areas of value-add include, but are not limited to :
  - off-take on commercial terms
  - access to construction financing
  - construction expertise

# Responsible approach to business

















# Questions

